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FRONT COVER
Loaned artifact from The Vikings Begin exhibit Gustavianum, Uppsala University Museum in Sweden.

PAGE 4-5
Visitor exploring The Vikings Begin exhibit

PAGE 6-7
Student exploring the Museum’s Shipsmith Shop

PAGE 10-11
Mystic Seaport Museum Figurehead collection

PAGE 23
Visitors exploring the Museum’s Print Shop
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Reflects 2018
When I began my tenure at Mystic Seaport Museum 10 years ago, the recession was in full force and the future was uncertain. From those days, rose a revitalized community featuring the completion of the restoration of the Charles W. Morgan, her 38th Voyage, the planning and building of the McGraw Gallery Quadrangle and the Thompson Exhibition Building, and the launch of the subsequent Era of Exhibitions. The impact of the global economic crisis had been significant, but the Museum demonstrated its resolve and responded well to the immense challenges.

Now, at the end of 2018, thanks to the extraordinary hard work, generosity, and vision of the Mystic Seaport Museum staff and extended community, we have achieved the goals set out in the 2009 Strategic Plan and then some. Not only did we restore and sail the Morgan, as well as plan, build, and open the Thompson Building, but then in 2018, we presented five special exhibitions, rolled out a new brand, organized several new record-breaking events, continued to host the Museum’s beloved annual events, and expanded our educational offerings.

The dynamic, changing exhibition schedule has propelled us forward and has enhanced our business model. With compelling new exhibitions like The Vikings Begin, The Vinland Map, and Death in the Ice, our members revisited the Museum in numbers exceeding recent standards. Both the education programs and special events team utilized the exhibitions as learning tools and inspiration. As an example, Viking Days was a highly successful family weekend engaging visitors from the Shipyard to the visiting longship Draken Harald Hårfagre, and The Vikings Begin exhibition itself. The Seaport After 7 inaugural event, a Viking Beer Garden, was popular, attracting a younger demographic despite cold and rainy weather. Arts on the Quad found its sea legs with four unique exhibition-related performances and experiences on the cool grass of the McGraw Quadrangle.

With a colorful splash, Mystic Seaport returned to being Mystic Seaport Museum again. The bold and contemporary logo and design scheme easily identifies the Museum, celebrates our “museum-ness,” and connects us more directly with the contemporary world. Further, the Board of Trustees adopted a new vision statement that states that the Museum will reimagine the interchange between maritime heritage and broader contemporary culture.

The 2019 season promises more excitement and wonder: the summer exhibition, Streamlined: From Hull to Home, includes boats, engines, and also some tantalizing surprises; the Mayflower II launch in September; and an unprecedented exhibition of the watercolors of J.M.W. Turner in October, all from the unparalleled collection of
Tate, London. We hope these special experiences will entice new visitors to come to the Museum while keeping our friends and members returning.

We are deeply grateful to our members and donors who supported the Museum this year. Through their contributions and the visionary leadership and generosity of our Board of Trustees, we have realized and enjoyed the accomplishments of the last 10 years. Their belief in the Museum and their unwavering support have inspired us to greater heights and expanded and broadened our role in the national conversation. Lastly, it is with deep appreciation and respect that we see the six-year term of our Board Chairman, J. Barclay Collins, II, come to an end. His extraordinary leadership has nurtured a culture of philanthropy that now permeates every aspect of the Museum. We are deeply grateful for his service, and we will miss his passionate hand at the helm.

Sincerely yours,
Stephen C. White
This is my final Annual Report letter to you as Chairman of the Board of Trustees of Mystic Seaport Museum, and I must say it has been a joyous six years for me, leading an engaged board and collaborating with the finest staff imaginable. My tenure ends on a high note, as we conclude the first full year of our Era of Exhibitions, with the fabulous Turner exhibition opening in October, and as we celebrate a year of excellence in all our education, science, and curatorial programs—from a vibrant sailing school on the waterfront, to a succession of scholarly symposia surrounding our exhibitions, and to the world-class exhibitions themselves. I am immensely proud of the many milestones we have achieved during my tenure at the helm, milestones laid out in part by the foresight of my predecessors: Being on board the Charles W. Morgan, as she made her way up the Mystic River to home after her exciting six-week 38th Voyage, the joyous weekend of celebration surrounding the opening of the Thompson Exhibition Building, highlighted by an amazing address by Wade Thompson’s daughter, Amanda; these are memories I will never forget. And I am particularly gratified by the growth in philanthropy: our successful Museum in Motion Campaign, the Era of Exhibitions campaign, in progress and on target, and the significant increase in Annual Fund support, spearheaded by our trustees, all this under the leadership of a crack Advancement team.

It has been a privilege, and a great honor, to lead our highly engaged and passionately committed Board of Trustees, women and men who have acted wisely and strategically these past years to guide forward the mission of our Museum and who are deeply philanthropic towards Mystic Seaport Museum. They have given most generously of their time, their talents and their treasure, and have reached out to inspire and encourage others to join in their philanthropy. I have served on many non-profit boards, big and small, over the years, and I can say without reservation that this is the finest.

The substantial support which our trustees give to our Museum, added to the very generous support of each of you, vitally sustains our operations each year and allows us to preserve and restore historic vessels of great significance, mount exhibitions of “you must see it” stature, and save and share our world-class collection of maritime art and artifacts. So, my hat is off, with three cheers, for all my fellow trustees, and all of you. Our trustees, like a number of you, have also been farsighted about our future as an institution, making planned gifts that ensure the Museum will thrive long after we are gone, touching the lives of visitors far into the future.

During my tenure, I have spent several weeks each summer in residence at the Museum, at the dock, on
board my classic sailing ketch, *India*, watching my grandchildren grow from young boys to teenagers, building confidence and new skills as they progressed through the programs of our sailing school. I have watched the wonder in their faces and those of their new friends, as they encountered and were mesmerized by the work of the “smithy,” or watched in awe sailors scramble up the rigging of the *Morgan*. Their experiences at Mystic Seaport Museum will have a lifelong impact on their character; that alone is worth every minute of time and investment I have made in this great institution.

I want to thank each of my fellow trustees for their support during my chairmanship. I thank each member of our amazing staff, whose dedication and energy brings the Museum to life every day. And I want to thank each of you, who love this place and have donated so generously in support. You are keeping our maritime heritage alive and relevant and accessible to new generations, helping to share the magic that is Mystic Seaport Museum.

Yours sincerely,
J. Barclay Collins, II
CONTRIBUTED REVENUE BY SECTOR: $12.2 MILLION

- TRUSTEES: 26%
- ALL OTHERS: 74%

ALL OTHERS BROKEN DOWN

- INDIVIDUALS: 54%
- FOUNDATIONS: 8%
- GOVERNMENT: 7%
- CORPORATIONS: 5%

$12.2 million represents funds raised in 2018 for purposes with restrictions and without restrictions.

CONTRIBUTED REVENUE BY PURPOSE

- WITHOUT RESTRICTIONS: 60%
- WITH RESTRICTIONS: 40%
MUSEUM OPERATING INCOME | 2018
- GIFTS, GRANTS AND BEQUESTS: 40%
- GATE ADMISSIONS: 20%
- PROGRAM FEES: 20%
- MUSEUM STORE AND FOOD/STORE CONCESSIONS: 10%
- MEMBERSHIP: 8%
- MISCELLANEOUS: 1%
- SALE OF PUBLISHED MATERIAL, FILM AND VIDEOS: 1%

MUSEUM OPERATING EXPENSE | 2018
- VISITOR EXPERIENCE: 21%
- WATERCRAFT: 21%
- GENERAL AND ADMINISTRATIVE: 19%
- EDUCATION: 10%
- CURATORIAL, LIBRARY AND PUBLICATIONS: 10%
- FUNDRAISING: 9%
- COMMUNICATIONS: 6%
- MUSEUM STORES: 4%
MYSTIC SEAPORT MUSEUM
AT A GLANCE

VISITORS AND MEMBERS
259,647 visitors through our gate in 2018
626,459 unique visitors to the website in 2018
12,423 member households

STAFF AND VOLUNTEERS
347 staff
625 volunteers
54,033 volunteer hours in 2018

EDUCATION
32,000 students and adults served by the Education Department

EXHIBITIONS
Opened 6 new exhibits in 2018

COLLECTIONS & RESEARCH
Over 1.5 million feet of film footage
Over 1.3 million photographs; one of the largest maritime photographic archives in North America
Over 1 million pieces in our manuscript collection, including 1,500 logbooks, journals, ledgers, and diaries
200,000 sheets of naval architecture drawings
75,000 books
Over 10,000 nautical charts and maps dating from 1650 to the present
5,800 paintings, drawings, and prints
2000 ship models
1,400 pieces of scrimshaw
1,100 nautical instruments
550 oral histories
520 watercraft dating from 1824 to the present
150 Munson Institute lectures and sound recordings from 1960 to the present
75 figureheads dating from 1800 to the present
THE AMERICA AND THE SEA SOCIETY

2018 ANNUAL FUND

(Gifts received from January 1 – December 31, 2018) Gifts at the America and the Sea Society level have a tremendous philanthropic impact on every program museum-wide. Support to this leadership gift society reflects a deep commitment to the vitality of Mystic Seaport Museum and is an affirmation of our mission to preserve our maritime heritage for the benefit of future generations.

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In 1938, Mystic Seaport Museum (then the Marine Historical Association) received a generous bequest from the Estate of Dr. Charles K. Stillman, one of the Museum’s three founders. As the first bequest to the Museum, this significant gesture helped to establish an endowment for the Museum’s programs and future operations. It also began what has become a tradition of planned giving at Mystic Seaport Museum. Since then, many individuals have made generous gifts to the Museum in their wills or estate plans. In order to recognize their generosity, Mystic Seaport Museum has established the Stillman Society, named in honor of the Museum’s early benefactor.

Mystic Seaport Museum is pleased to recognize these special donors during their lifetimes, not only to acknowledge their generosity personally, but to celebrate the role the Stillman Society plays in the growth and development of the Museum. If you believe that you qualify for membership and would like to add your name to our list, please contact the Advancement Department at 860.572.5365 or advancement@mysticseaport.org.

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BUILD, FORGE, INSPIRE: ENDOWMENT FUNDS AT MYSTIC SEAPORT MUSEUM

Endowment is the bedrock upon which Mystic Seaport Museum stands. Gifts to endowment help to build a strong foundation of annual support, ensuring the continued growth and future success of the Museum. These gifts help to inspire future generations by supporting experiential learning and passing on the gift of knowledge. A strong endowment enables us to carry out superlative stewardship of our peerless collections. Endowment gifts help forge a legacy of support for the preservation of our story as a people and as a nation. Each of the funds listed below remains open to new gifts. New named endowment funds may be established with a minimum gift of $100,000 which may be pledged over time. You may also make a gift to the General Endowment which provides annual operating support each and every year. Please consider directing a legacy gift to endowment through your estate plans and help us safeguard Mystic Seaport Museum for future generations.

2017  Diantha Morse Small Craft Endowment
      To support the curatorial stewardship of the small craft collection
2017  Edward and Diane Straker Handcrafts and Trades Endowment
      To support the preservation and practice of the trades
2015  L.F. Watson Ships Plans Endowment
      To support the ships plans collection
2013  Lisa Cook Reed Employee Enrichment Endowment
      To support front line staff in pursuit of personal and professional enrichment activities
2010  Hugh Leander Adams Fund
      To provide general support
2007  Donald T. Treworgy Planetarium Endowment
      To support the Donald Treworgy Planetarium
2007  Transformational Endowment
      To support new exhibits and the new exhibit hall
2007  Mitchell Gibbons Neff Sail Education Endowment
      To support sail education
2007  Deborah Davenport and Stewart Stender Endowment for Collections
      Artifact purchases
2007  Transformational Endowment
      Transformative exhibits and programs
2006  H. Howard Knox II Endowment
      To support, maintain and preserve the traditional boat fleet
2003  Todd Wilkins Scholarship Fund
      To provide financial assistance to students in the Joseph Conrad and Brilliant programs
2002  Henry L. and Grace Doherty Endowment for Program Excellence
      To support program excellence at the Maritime Studies Program of Williams College and Mystic Seaport Museum
2002  Peter Jay Sharp Fund for Maritime Educational Opportunity
      To support school/youth education outreach programming, with priority for CT, MA, RI, NY
2002  Marigold Endowment
      To support the care and maintenance of Marigold
2002  Lewin Public Library Endowment
      To support library membership program
2001  Robert C. Kyle Endowment for Intellectual Property Development
      To support the development of commercial products from our collections
2000  George H. Blacker Collections Endowment
      To support the work of the curatorial department
1999  Margaret Pynchon Mallory Endowment Fund
      To support the maintenance and restoration of paintings and other artifacts in the collections with preference given to Mallory family collections
1999  J. Revell Carr Associate Curator of Small Craft Endowment
      To support the position of Associate Curator of Small Craft
1998  Garden Endowment
      To provide support for the gardens
1998  Lucy E. W. Hamilton Endowment
      To purchase books, manuscripts and documents relating to the mission of Mystic Seaport Museum
1998  Curtis F. Reed Endowment
      To provide general support
1998  Mr. and Mrs. Hays Clark Senior Curator of Watercraft Endowment
      To support the position of Curator of Watercraft
1996  Roann Endowment
      To support the preservation of Roann
1994  Endowment for Humanities Research and Public Program Development
      To support research and public programs in the humanities
1994  Watercraft Endowment
      To preserve, maintain and document the watercraft collection
1994  Waldo and Elly Johnston Book Fund
      To purchase books for the Library
1993  Pauline C. and Clifford D. Mallory Jr. Fellowship Endowment Fund
      To support international exchange fellowship grants
1993  Dickman Fund
      General support
1993  Captain George Lawrence Memorial Endowment Fund
      To support education programs
1992  Edward S. Moore Foundation Youth Education Endowment Fund
      To support youth education
1992  The Blair Lighthouse Endowment
      To maintain and support the replica of the Brant Point Lighthouse
1992  Gladys Brooks Manuscripts Conservation Endowment Fund
      To support the conservation of manuscripts
1992  General Library Endowment
      To support the G. W. Blunt White Library
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<thead>
<tr>
<th>Year</th>
<th>Endowment Fund</th>
<th>Purpose</th>
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</thead>
<tbody>
<tr>
<td>1992</td>
<td>Benjamin W. Labaree Scholarship Endowment For Financial Aid</td>
<td>To provide merit and need based financial aid to students attending the Williams-Mystic Program</td>
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<tr>
<td>1991</td>
<td>Small Craft Endowment</td>
<td>To preserve traditional boat building skills and demonstrate their importance</td>
</tr>
<tr>
<td>1991</td>
<td>Russell S. Reynolds, Jr. Endowment Fund</td>
<td>To support the care of the collections with a preference for items related to the New York Yacht Club</td>
</tr>
<tr>
<td>1990</td>
<td>William C. Ridgeway, Jr. Memorial Endowment Fund</td>
<td>To provide general support</td>
</tr>
<tr>
<td>1990</td>
<td>Anita E. and James E. Chapman Maritime Research Fund Fund</td>
<td>At the discretion of the President with preference being given to maritime research</td>
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<tr>
<td>1989</td>
<td>Sven Hansen Wooden Boatbuilding Fund</td>
<td>To support the small boat shop and small boat building projects</td>
</tr>
<tr>
<td>1989</td>
<td>Horace W. Fuller Memorial Fund</td>
<td>To support symposia, publications and financial assistance for “at sea” programs</td>
</tr>
<tr>
<td>1986</td>
<td>PILOTS Endowment Fund</td>
<td>To support the PILOTS program</td>
</tr>
<tr>
<td>1986</td>
<td>Andrea Lee Memorial Endowment</td>
<td>To support sail education</td>
</tr>
<tr>
<td>1986</td>
<td>BRILLIANT Endowment</td>
<td>To support the preservation of Brilliant and the continuation of her program</td>
</tr>
<tr>
<td>1984</td>
<td>CHARLES W. MORGAN Endowment</td>
<td>To support ongoing maintenance of the Charles W. Morgan</td>
</tr>
<tr>
<td>1984</td>
<td>Preservation Shipyard Endowment</td>
<td>To support the Henry B. duPont Preservation Shipyard</td>
</tr>
<tr>
<td>1984</td>
<td>New Shoreham Life Saving Station Endowment</td>
<td>To maintain the New Shoreham Lifesaving Station</td>
</tr>
<tr>
<td>1984</td>
<td>General Library Endowment</td>
<td>To support the library</td>
</tr>
<tr>
<td>1983</td>
<td>Gladys Brooks Library Endowment</td>
<td>To use for acquisition and conservation of books for the library</td>
</tr>
<tr>
<td>1983</td>
<td>Charles Thomas Clagett Jr. Endowment</td>
<td>To support the shipyard, ships and watercraft preservation</td>
</tr>
<tr>
<td>1983</td>
<td>Thomas J. Watson Endowment</td>
<td>General Support</td>
</tr>
<tr>
<td>1982</td>
<td>Alexander Orr Vietor Memorial Endowment</td>
<td>To support the acquisition of manuscript materials relating to American maritime and whaling industries prior to 1860</td>
</tr>
<tr>
<td>1982</td>
<td>Rudolph J. Schaefer Building Endowment</td>
<td>To maintain the Schaefer Building</td>
</tr>
<tr>
<td>1980</td>
<td>Thomas J. Watson, Jr. Endowment</td>
<td>To provide general support</td>
</tr>
<tr>
<td>1980</td>
<td>Franz and Elizabeth Schneider and Timothea S. Larr Small Craft Preservation Endowment</td>
<td>To support the small craft preservation activities of the Museum</td>
</tr>
<tr>
<td>1980</td>
<td>Merrill Stubbs Endowment</td>
<td></td>
</tr>
<tr>
<td>1980</td>
<td>Margaret W. Pierce Endowment Fund</td>
<td>To maintain the Thomas Oyster House</td>
</tr>
<tr>
<td>1979</td>
<td>American Seamen’s Friends Society Endowment</td>
<td>To support the interpretation program</td>
</tr>
<tr>
<td>1978</td>
<td>Marion G. Larkin Endowment</td>
<td>To support the G. W. Blunt White Library and its collections including ASFS archives</td>
</tr>
<tr>
<td>1976</td>
<td>Edward John Noble Endowment</td>
<td>To support the library</td>
</tr>
<tr>
<td>1976</td>
<td>Henry B. duPont Preservation Shipyard Fund</td>
<td>Education programs</td>
</tr>
<tr>
<td>1970</td>
<td>Archibald Campbell Denison Memorial Endowment</td>
<td>To provide general support</td>
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<tr>
<td>1964</td>
<td>Mildred C. Mallory Memorial Endowment</td>
<td>To support mariner training</td>
</tr>
<tr>
<td>1961</td>
<td>Rick Marcelius and Rick Steele Memorial Endowment Fund</td>
<td>To maintain the membership building</td>
</tr>
<tr>
<td>1959</td>
<td>Daniel S. Morrell III Memorial Fund</td>
<td>To provide financial assistance to participants in youth training programs</td>
</tr>
<tr>
<td>1958</td>
<td>Wesley E. Morse Endowment</td>
<td>To support youth training</td>
</tr>
<tr>
<td>1958</td>
<td>Harvey Conover Memorial Endowment</td>
<td>To support youth training</td>
</tr>
<tr>
<td>1955</td>
<td>Thomas S. Greenman House Endowment</td>
<td>To benefit the youth training programs</td>
</tr>
<tr>
<td>1955</td>
<td>George Gordon Breed Fund</td>
<td>To maintain the Thomas S. Greenman House</td>
</tr>
<tr>
<td>1954</td>
<td>Frank and Cora Munson Endowment</td>
<td>To provide financial assistance to worthy young people who wish to participate in our education programs</td>
</tr>
<tr>
<td>1950</td>
<td>Henry B. Plant Memorial Endowment</td>
<td>To support the Frank C. Munson Memorial Chair for American Maritime Studies</td>
</tr>
<tr>
<td>1946</td>
<td>Carl C. Cutler Endowment</td>
<td>To maintain the Plymouth Cordage Company Ropewalk</td>
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<tr>
<td>1945</td>
<td>Lewis Austin Storrs Memorial Endowment Fund</td>
<td>Chair of American Maritime History</td>
</tr>
<tr>
<td>1941</td>
<td>Clifford D. Mallory Memorial Fund</td>
<td>To purchase artifacts, preferably ship models and books and to maintain these collections</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>To maintain the Mallory Building and Mallory Family Collections</td>
</tr>
</tbody>
</table>
During our lives,

Through word and deed

We leave our imprint on the individuals and institutions about which we care deeply

The legacy we bequeath conveys the story of our own lives and accomplishments just as the exhibits and programs at Mystic Seaport Museum convey to us stories of the accomplishments of our forebears.

Please consider including Mystic Seaport Museum in your long-term plans so that you may:

- Build a strong financial foundation to ensure the continued growth and future success of Mystic Seaport Museum
- Forge your own legacy of support for the preservation of our story as a people and a nation
- Inspire future generations through experiential learning and the gift of knowledge

To learn more about including Mystic Seaport Museum in your will or estate plan please call the Advancement office.

www.mysticseaport.org/support/legacy-giving